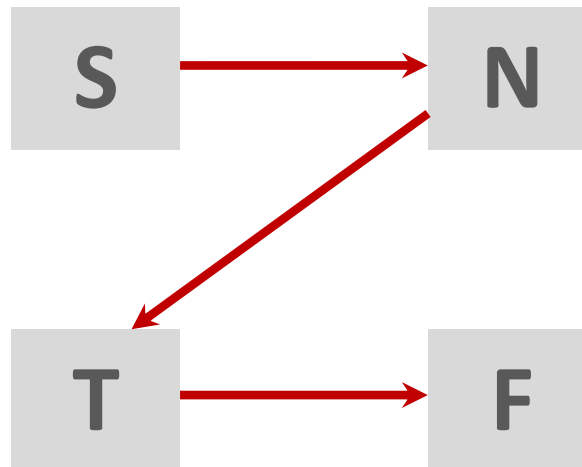


# Z model for problem-solving



- > What are the current facts?
- > What are the practical costs?
- > What might work best?
- > What has been tried in the past?
- > What are we currently doing?
- > What is the vision?
- > What could we do with no constraints?
- > What are the alternatives?
- > What ideas are relevant? What are the trends and patterns?
- > What is the underlying theme?



- > What are the pros and cons?
- > What's logical?
- > What else do we need to know?
- > What is wrong with this?
- > What is the right way to do it?
- > What do we like?
- > How are we impacting on people?
- > How can we cooperate and please everyone?
- > What is right with this?
- > What do we agree upon?

